

NEWSLETTER

www.corsairmarine.com

eNewsletter July 2014



INTRODUCING

Zam Bevan Corsair Trimaran Production Manager

Where are you from?

I am originally from Nth Coast of NSW Australia, but now living in Vietnam HCMC

Brief professional history

I worked as the rigger for Allyachtspars in Australia for 15 vears.

Allyachtspars is one of the largest mast manufactures in the southern hemisphere and during that time I was involved in the build, delivery and final installation all over Australia and Asia. Allyachts also supplied the masts for Corsair/Ostac over that time so I have had a long association with Corsair. I was also lucky to work for a designer and builder John Sayer on a few race boats for the Melbourne-Osaka race and a Scott Jutson design for the around the world solo race for a client from Bermuda.

When did you join the Seawind/Corsair team and in what capacity?

I joined Corsair in late 2010 after Richard Ward purchased Corsair Marine and I relocated to Vietnam at the start of 2011.

I was already familer with Corsair's production in Vietnam because I had been here in 2008 to set up the rigs and installation for the C50's, so it was a fairly easy transition for me. My initial role was to set up the mast manufacturing process as the Seawind range began the relocating of their production. The 1000 was the first followed by the 1160 and then the 1250. During that time I was working with the Corsair Production and began doing delivery and set up for some of the Trimarans throughout Asia and South America.

In early 2012 I took on the role of production manger.

Tell us more about the production quality of the Corsair & Seawind boats?

From the feedback that we are receiving from the customers to the dealers quality has never been better. Our sole focus for the last 3 years has been on improving and building a better product and service for our customers. Maintaining diligence and consistency has never been more paramount in this competive market.

What are your thoughts on the company/ brands co-joining and Corsair becoming the manufacturing division of Seawind?

The merger of both companies has undoubtedly improved the product for both brands.

The combination of skilled staff and new management has transformed both companies and it is exciting to be part of. Both companies have been able to benefit from each other by sharing skills and resources.

Further comments about the company; dealer network and Corsair Nationals

The Corsair dealer network is incredible, spanning all corners of the globe and

the amount of knowledge that has been accumulated over 30 years is invaluable. For new dealers that are coming aboard they can be well assured that there is a team of people that can support them. The Corsair Nationals are mandatory if you own a Corsair, catching up with old friends, making new ones and new owners meeting some of the older owners and sharing skills and tips, meeting the Corsair dealers and sailing in your own class. Plus, Corsair put on a couple of good party nights. What other reasons do you need to be there?

Expectations for the future

Doing better than our best! With new energy, and products and innovations that are happening the future is expected to be good.

Personal interests

Travelling, sailing and working. And I am lucky my job allows me to do it all.

I naturally gravitate to water so anything water related.

And also Motor bike riding.

Corsair Nationals wish to thank our sponsors











Ho Chi Minh City Latitude 10° 58' N Longitude 106° 48' E

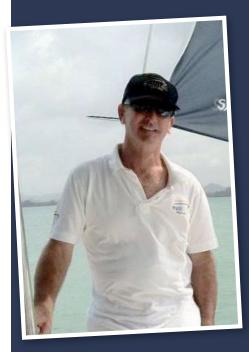
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Thailands July Regattas



July was a fantastic Month for our Thailand dealer Andrew De Bruin of Multihull Sollutions Phuket and a couple of Corsair factory boys.

MultihulL Sollution was the major sponsor for the 2014 Phuket Multihull Regatta .10th 13th held at the Ao Cholong yacht club.





Corsairmarine added support for one of the Gala nights providing Beverages and sponsoring the Corsair entrants with our new range of shirts and caps.

The regatta was held in trying conditions wind speeds averaging 25knts over the 3 days which saw some great sailing throughout all

the classes. Firefly 850, Cruising Multis and Race Multihulls. The Multihull Regatta was the launch of Bullet. A sprint MKII owned by Corsair production manger Zam Bevan and Seawind production Manager Shane Grover, As the boys said, if your going to build and sell them you should own and sail them. The smallest boat in the fleet stood up to some serious breeze and it proved to be a great testimony to how tough these boats really are. After only one day of sea trials the boys were into it. A few new mods were added to the boat to optimize performance with a successful outcome. At the end of the

Phuket Race week followed . This is one of Asias major regattas on the Asian circuit with boats and crews converging from all over the world.

series the boys were happy, no blood no breaks and smiles all round.

Unfortunately for Shane and Mike Rees they had to return to work commitments, which allowed Zam to bring in Mark Fullerton from Doyles China, and give Andrew De Bruin a taste of what the New Corsairs are all about.

Conditions had settled and better suited to the bigger Stealth Multihulls but under the OMR system gave Bullet a chance to be in contention for 3rd position throughout the regatta.

It all came down to the last day, with little breeze the racing officers finial announced there will be a race a 2hr passage around Ko He Island, perfect for what Bullet needed to hold its position. With shifting breeze and the screacher wanged up for 95% of the race Bullet was able to gain 1st on corrected time and claiming 3rd overall in the series.

An excellent result for a newly launched SprintMKII and a great event for Andrew to kickoff his Corsair distribution throughout Sth East Asia.







